



EXCLUSIVE INSURANCE BROKING SERVICES LIMITED

[IRDA License No 219 Validity 21.10.2018]

COMPANY PROFILE

Established in 2003 as Central India's first IRDA Licensed General & Life Insurance Broker is now handling a premium portfolio of more than 150 million with corporate client base of 100+ satisfied clients. We are dealing in all Insurance products namely General Insurance, Life Insurance, Risk Management, Claims Management, Credit Insurance, Agriculture Insurance and Insurance Policy Audit. With our expertise in analyzing the risks our Clients are exposed to we design cost effective customised Insurance Programme to cover all such risks.

Exclusive Insurance Broking is a part of Exclusive Group which happens to be one of the largest financial services providers in central India with a large network of branch offices / sub brokers / franchisees all over country to service over 20000 clients with state of art infrastructure and strong financial services.

We at Exclusive believe that Insurance is an integral part of Risk Management and we as an insurance expert ensure that all our clients are adequately covered against all the unforeseen risks their business is exposed to and in the event of any claim we facilitate timely settlement of claim in our role as a pillar of relationship bridge between the insured and the insurer.

Our team comprises of Insurance Professionals, Engineers, Chartered Accountants and Management Graduates with vast experience of over four decades in General Insurance Underwriting as well as Claims Management.

In Crop Insurance Segment we, at present, are associated with ICICI Lombard and HDFC Ergo for Horticulture as well as Agriculture for Non-loanee farmers under PMFBY and WBCIS in 32+ districts. Last season we covered 2000+ Non-loanee farmers from various districts of Madhya Pradesh. Recently Agriculture Insurance

Company of India Limited has also empanelled us as Direct Insurance Broker for Company's Crop Insurance Services.

We have proved ourselves as a trusted Intermediary in all Commercial Negotiations/Transactions involving specialized knowledge to sell, solicit or negotiate insurance.

Exclusive Insurance Broking Management Team

Our team members are best brains of general insurance sector who have the exposure of selling virtually all products available and have competency to design innovative products of International standard.

1. Mr. Yogendra Bhatia (President) B.Sc., A.I.I.I.: An Authority in General Insurance Industry having experience of 40 years in the leading Gen. Ins. Co.-The New India Assurance Co. Ltd. He has a rich experience in Fire, Marine & Engineering lines of business in Underwriting as well as Complete Claims Management. He has served majority of Large Corporates in Central India.
2. Mr. B.D. Bhatler (Director) C.A.: A Chartered Accountant by profession practicing through SBA & Co. as well as Director in Exclusive Securities dealing in Share broking, portfolio Management and Investment Advisory. Mr. Bhatler is the Co-Founder & think tank of EIB and has been heading all the Planning & Strategy activities since commencement.
3. Mr. Ghanshyam Das Jhavar (Director) B.E.: With an experience of 43 years in United India Insurance Co. Ltd., Mr. Jhavar is an expert in all Commercial & Retail lines of business and he has clients who are with him for almost past four decades. Backed by an Engineering degree and decades of insurance experience, he is the Go-to Man for all complicated claims cases.
4. Mr. Gaurav Bhatia (Director & CEO) B.Com., MBA, A.I.I.I.: An MBA & Associate degree holder from Insurance Institute of India & 14 years of experience in

various Private Insurance Companies at various roles & markets. Packed with Experience, Energy & Innovation our CEO is involved with all clients to provide assistance in all General Insurance matters irrespective of complexity of the issues and find various Innovative ways to suggest Tailor made appropriate cover/solution for any risk from traditional Fire/IAR policy to even unique complex policies like Credit Insurance/Project Insurance/Warranty/Special specific terms & conditions Policies.

5. Mr. A.K. Verma (General Manager) PG, A.I.I.I.: A Veteran in General Insurance having experience of 30 years in different capacities as Office head & also in controlling Regional Office. He has a vast exposure in Techno Marketing, Claim, Legal & Tie ups. He is an Associate life time member of Insurance Institute of India.

6. Mr. R.K. Hurkat (Principle Officer) M.Com, LLB. : He is Associated with EIB as Principle Officer and also has 26 years of experience as Financial and Tax Consultant. His acumen in financial industry & Tax planning makes him an expert in Life Insurance Business.

- ◆ **BROKER(S) NAME** : Exclusive Insurance Broking Services Limited
- ◆ **Registered Office** 105-A, C- Block, Silver Mall, 8-A, RNT Marg, Indore -452001 (MP)
- ◆ **Phone Number:** 0731-2528084,3044128
- ◆ **Fax Number:** 0731-2525879
- ◆ **Email ID:** eibsl_indore@yahoo.com;
- ◆ **Website:** www.exclusivegrp.com
- ◆ **Name and designation of the Contact person:** GAURAV BHATIA, CEO,
bhatiag@exclusiveinsurance.in
- ◆ **IRDA License No. :** 219
- ◆ **IRDA License Validity Period :** 21.10.2018
- ◆ **Certificate of Registration under Sec-69 of Finance Act 1994 (32 of 1994) :**
AABCE3421DST001 Dated 0.06.2007 FORM ST-2
- ◆ **Certificate of Incorporation issued by Registrar of Companies –:** REG NO. 15641
DATED 12.03.2003 ROC GWALIOR (CIN U67200MP2003PLC015641)
- ◆ **PAN Number of the Company :** AABCE3421D)